

## HIGH-PERFORMANCE SENIOR STRATEGIC C-LEVEL EXECUTIVE

Tax Management ♦ Customs Administration ♦ Tax-Planning ♦ Strategic Planning & Execution ♦ Cross-Functional Team Management ★ Customs Risk Management ♦ Islamic Banking & Finance ♦ Training & Development ♦ Financial Analysis ♦ Operational Performance Management

*Seeking senior level assignments with an organization of high repute that will accomplish professional & personal objectives and goals*

**Result-driven, self-motivated and resourceful specialist with over 18 years of experience** and a proven ability to provide & analyze critical financial data, delivering exceptional leadership and advising support, and reporting to assist in critical business decisions. Possessing robust financial control and reporting skills and ensuring that all statutory and corporate obligations are met.

**Dynamic executive leadership career in strengthening** and adding value to the function, providing operational insight. Possessing robust Tax and Customs Risk Management skills and rigorously ensuring that all statutory & corporate obligations are met. Experience in analyzing business ideas from a financial perspective and providing business insights and decision support to create value.

**Instrumental in the development of the operations,** organizational and interdepartmental communication, staff training, and development. Proven skills in identifying and implementing solutions and partnering with professionals throughout the organization to maximize the success of initiatives. Experience in customs operations management, education, training and development, and administration

**Hold verified success in working at the various domain of finance,** audit, and allied functions in teaching and mentoring students about modern business concepts and banking and finance subjects ensuring the achievement of positive results and training, risk assessment, internal & external reporting, etc.,



### Areas of Expertise

**Strategic Planning:**

- Proven skills in strategizing viable plan to ensure long-term goals are realized.
- Exploring profitable opportunities and working on the finance models to achieve organizational and growth objectives.

**Taxation management**

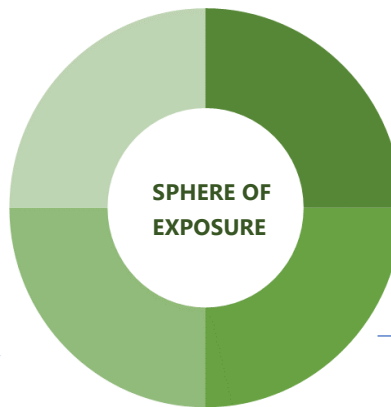
- Strong understanding in developing processes to streamline financial matters, Strong ability to interpret agreements, tax laws and drafting implementing regulations, direct customs operations, and enhance operational performance

**Team Leadership:**

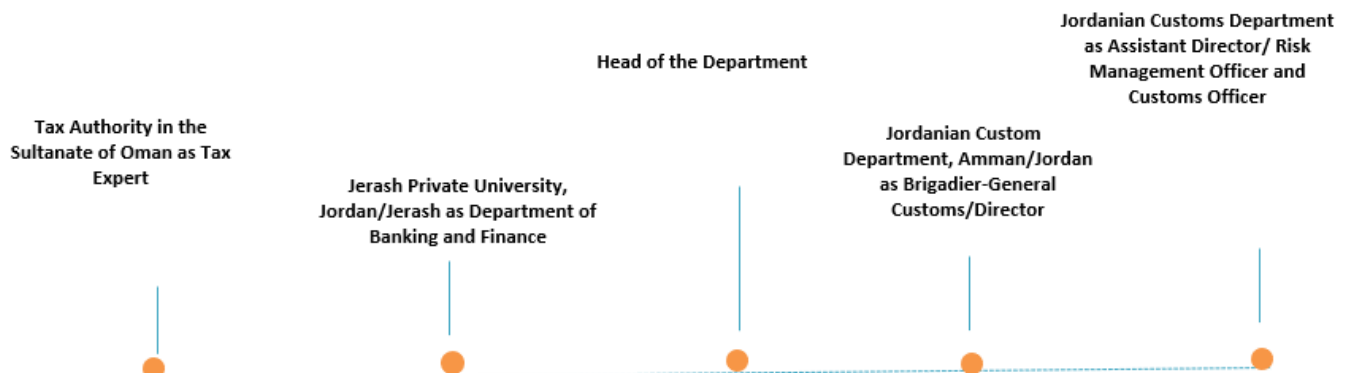
Developing a team on an on-going basis, including but not limited to professional development, performance planning, and management, etc.

**Customs Risk Management:**

- Strong expertise in evangelizing the transformation of business & Customs Risk outlook, establishing financial strategies.



### Career Timeline



## Career Review

### Tax Authority in the Sultanate of Oman as Tax Expert

Apr 2019 – Present

- Playing a stellar role and acting as a directorate of Tax Agreements and Policies
- Actively participate with different work teams in drafting regulations and ministerial decisions for indirect taxes (selective tax, value-added tax), participation in tax stamps project for selective tax goods, training of employees on various types of taxes
- Shouldering with the overall accountability of strategizing with clients to minimize tax liability. Communicating with clients to explain tax issues. Preparing tax returns. Keeping clients compliant with their tax obligations
- Effectively driving the planning of the company by analyzing its performance and risks.
- Accountable for managing accounting and financial requirements and providing financial support, advice, and expertise to maximize value and delivering leadership, direction, and management to the finance and accounting teams.
- Providing financial oversight and advice to corporate stakeholders to improve strategic planning.
- Developing team on an ongoing basis, including but not limited to professional development, performance management, etc. Delivering recommendations and guiding on long term business and financial planning tactics and strategies

### Jerash Private University, Jordan/Jerash as Department of Banking and Finance

Jan 2015 - October 2017 +October2018- March 2019

- Instrumental in developing implementing, and maintaining accounting policies and procedures for a wide-ranging set of activities
- Successfully delivered lectures on financial analysis, investment principles, investment portfolios, financial markets, money and the banks, macroeconomics, statistics for economy and management, and principles of financial management. Developed an easy-to-understand learning environment, evaluated performance, and monitored students' progress to achieve positive results.

### Head of the Department

Jan 2015 - Jan 2016 /October 2018- March 2019

- Commanded staff about new practices in education & communicated effectively stakeholders to implement best educational practices.
- Chaired meetings in the department and participate in the meetings at the level of college and university
- Participated in the scientific committees and participate in the organizing committee of conferences in the college and the development and re-establishment of educational strategies in the department.
- Established study schedules in the department of finance and banking and distributed the subjects to the faculty members
- Formulated and adapted the curriculum, identified the study references in cooperation with the faculty members, and the supervisory and administrative role in the department. Solved students' problems, guided them, and helped them develop their study schedules each Semester in the Department of Finance and Banking

### Jordanian Customs Department, Amman/Jordan as Brigadier-General Customs/Director

May 2002 - May 2010

- Dexterously steered a diverse staff and followed up on customs activities to attain performance standards and cope up with regulatory and company standards. Disseminated and controlled overall signature verification information relating to transactions on the clearance of goods and materials, whether in transit or Clearance Local.
- Successfully ensured the application of material law and legislation on them by receiving and converting various issues seized.
- Heightened operational efficiency through inspection & survey cargo shipment included vetting procedures, liaising with stakeholders for lifting/ delivery dates following contracts. Established and enhanced relationship with stakeholders to assess the objections made by them and clearance companies; implemented corrective actions to address the objections
- Delegated multiple activities to the staff and make schedules accordingly. Ensured the center sections and followed proper functioning.
- Developed an effective plan for the action center and played a key role in strategic planning at the level of the Customs department.
- Identified the need for skills improvement and initiated cost-effective training programmes
- Efficaciously set achievable goals for staff, and evaluated performance to ensure efficiency. Communicated with the administration of customs centers to neighboring countries, as well as with all other civil and security agencies working in the border center.

## Previous Work Experience

### Jordanian Customs Department as Assistant Director/ Risk Management Officer and Customs Officer

## Education and Credentials

- Ph.D. in Economics & Islamic Finance, Yarmouk University, Jordan
- Master in Banking and Financial Sciences/ Banking, The Arab Academy for Banking and Financial Sciences, Amman Jordan
- Bachelor's in the economy, Yarmouk University, Irbid Jordan

## Professional Development

- Strategic Planning / Amman | Modernizing Customs Departments / Amman | Contemporary methods in Human Resources Management / Academy ABC Science / Amman | Strategic Planning/Amman | Supervisory management of/ Amman
- Arabic Courses on Customs Work | Monitor and Inspect Travellers /Alexandria | Rules of Origin / Amman | Police Training (the use of weapons and drug identification, investigation, inspection and map and compass) Amman
- Selective criteria in the ASYCUDA system in Amman
- Detect fraud and falsification of documents with the Drug Enforcement Administration to identify drugs and drug law in Amman | Data Using a Computerized System Input (Jerash) / Amman | Performance Evaluation of Employees in Amman
- Customs Evaluation /Amman | Customs Procedures /Amman | New Employee Orientation/Amman | Introduction to Computer/Amman | Documentary Credits Marine Insurance/Amman

## Personal Dossier

**Linguistic Abilities:** English | **Address:** Muscat Oman